

VNBIS SERVICE COMPANY FINANCIAL REPORT

# ABC COMPANY LTD. REPORT

*The report is about 8–12 pages, including the appendix.*

Company Name:

**ABC COMPANY LTD.**

Business ID (TIN):

**0123456789**

Phone:

**+1 (221)-999-9999**

Address:

**Country**

Report to

**GUEST**

VNBIS

**VN0932761069**

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Company Name:

ABC COMPANY LTD.

Business ID (TIN):

0123456789

Phone:

+1 (221) -999-9999

Address:

World

01 / KEY INSIGHTS

Asset: USD 238.68 million

YoY 2023 ▲ 2.88%

Equity: USD 72.54 million

YoY 2023 ▲ 28.88%

Operation Status: Active

Sale: USD 2.57 million

YoY 2023 ▼ -19.48%

Profit: USD 17.17 million

YoY 2023 ▲ -28.88%

Registration Date: 24 Nov 2010

Working Capital: USD 17.12 million

YoY 2023 ▲ 608.81%

Net Worth: USD 72.5 million

YoY 2023 ▲ 28.88%

Business Duration: Over 12 Years

02 / COMPANY LEGAL PROFILE

Company Name	ABC COMPANY LTD.
Head Office	World
Phone	+1 (221) -999-9999
Type of Business	One member limited liability company
Business ID	0123456789
Date of Registration	21 Nov 2020
Place of Registration	HY Province Department of Planning and Investment
Charter Capital	USD 51,236,753
Paid-up Capital (31/12/2024)	USD 51,236,753
Ownership Status	Privately Held /Public
TIN	0123456789
Employees	1000

03 / MANAGEMENT & DIRECTORS



Tommy Brown

Director / (+84) 923456789



Andy Nguyen

Chief Accountant / (+84) 923456789



JACK. B. HEIGMAN

Sales Director / (+84) 923456789

04 / SHAREHOLDERS



- ABC Company Ltd 64%
- Other institutional shareholder 25%
- Private shareholders 11%

05 / BUSINESS ACTIVITIES

Line of Business

Main business activities

Manufacturing kinds of construction steel

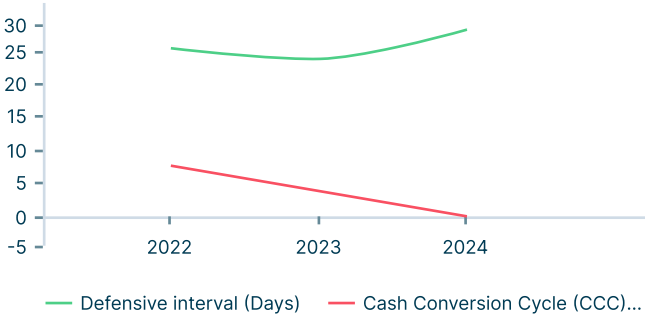
Registered business activities:

Manufacture of iron, steel and cast iron... & several other types of registration

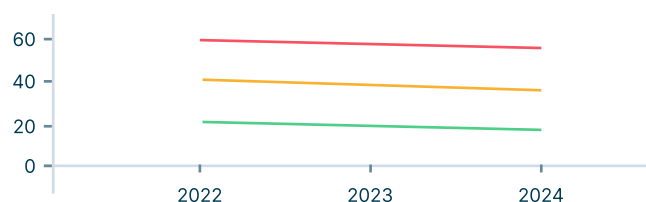
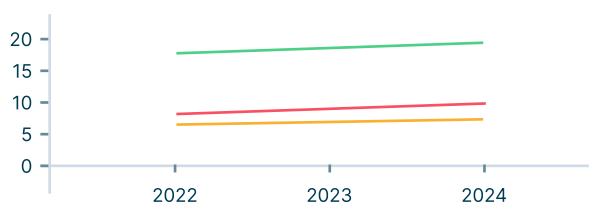
06

FINANCIAL DATA

❖ Financial Ratios

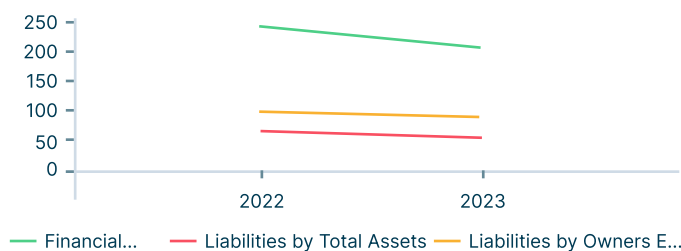
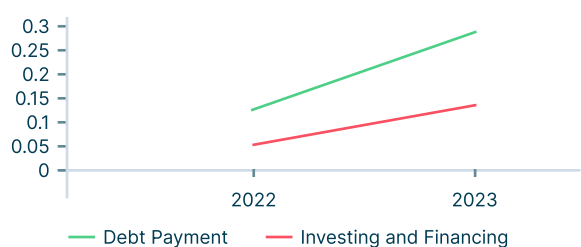
Liquidity Ratios	Industry Average	2024	2023	2022
Current Ratio (Current Assets/Current Liabilities)	1.64	1.10	0.98	1.05
Quick Ratio {(Cash + ST marketable inv. + ST receivables)/ Current liabilities}}	0.57	0.64	0.61	0.68
Cash Ratio {(Cash + ST marketable inv.)/Current liabilities}	0.57	0.64	0.61	0.68
Defensive Interval Ratio (days) {(Cash + ST marketable inv. + Receivables)/ Daily cash expenditures}	0.57	0.64	0.61	0.68
Cash Conversion Cycle (days) (DOH + DSO – DPO)	0.57	0.64	0.61	0.68
<div><div><div><div>Current Ratio</div><div>Quick Ratio</div><div>Cash Ratio</div></div></div><div><div><div>Defensive interval (Days)</div><div>Cash Conversion Cycle (CCC)...</div></div></div></div>				
Activity Ratios	Industry Average	2024	2023	2022
Inventory turnover (Cost of goods sold/Average inventory)	1.64	1.10	0.98	1.05
Receivables from customer turnover (Net Sales/Average receivables from customers)	1.64	1.10	0.98	1.05
Payables to supplier turnover (Purchases/Average payables to suppliers)	1.64	1.10	0.98	1.05
Working capital turnover (Net Sales/Average working capital)	1.64	1.10	0.98	1.05
Fixed asset turnover (Net Sales/Average fixed assets)	1.64	1.10	0.98	1.05
Days of inventory on hand (DOH) (days) (Number of days in period/Inventory turnover)	1.64	1.10	0.98	1.05
Days of sales outstanding (DSO) (days) (Number of days in period/Receivables turnover)	1.64	1.10	0.98	1.05

Number of days of payables (DPO) (days) (Number of days in period/Payables turnover)	1.64	1.10	0.98	1.05
Average Monthly Inventory by monthly net Sales (Monthly Inventory/Monthly Net Sales)	1.64	1.10	0.98	1.05
Total asset turnover (Net Sales/Average total assets)	1.64	1.10	0.98	1.05



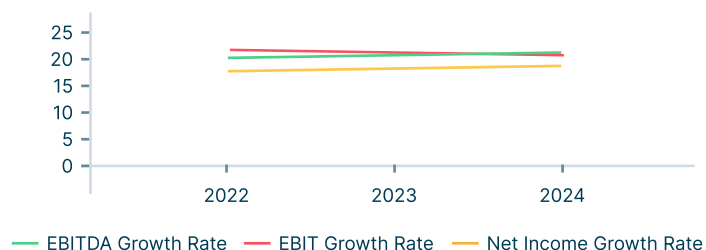
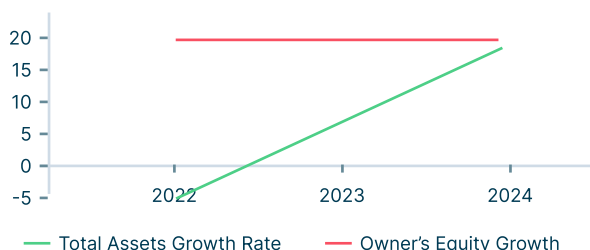
Credit Ratios	Industry Average	01 Jan 2024 - 30 Jun 2024	2023	2022
EBIT Interest Coverage (EBIT/Interest Expense)	1.64	1.10	0.98	1.05
EBITDA Interest Coverage (EBITDA / Interest Expense)	0.57	0.64	0.61	0.68
Free Operating Cash flow to Debt (CFO-Capital Expenditures/Total Debt)	0.57	0.64	0.61	0.68
Discretionary Cash flow to Debt (CFO-Capital Expenditures-Dividends paid/ Total Debt)	0.57	0.64	0.61	0.68
Debt to EBITDA (Total Debt/EBITDA)	0.57	0.64	0.61	0.68
Total Debt to Total Debt+Equity (Total Debt/Total Debt + Equity)	0.57	0.64	0.61	0.68
Coverage Ratios	Industry Average	01 Jan 2024 - 30 Jun 2024	2023	2022
Debt Coverage (CFO/Total Debt)	1.64	1.10	0.98	1.05
Interest Coverage (CFO+Interest Paid+Tax Paid)/Interest Paid)	1.64	1.10	0.98	1.05
Reinvestment (CFO/Cash paid for Long-term Assets)	1.64	1.10	0.98	1.05
Debt Payment (CFO/Cash Paid for Debt Repayment)	1.64	1.10	0.98	1.05

Dividend Payment (CFO/Dividends Paid)	1.64	1.10	0.98	1.05
Investing and Financing (CFO/Cash outflow for Investing and Financing activities)	1.64	1.10	0.98	1.05
Debt to Assets Ratio (%) (Total Debt/Total Assets) * 100	1.64	1.10	0.98	1.05
Debt to Equity Ratio (%) (Total Debt/Total Owners' Equity) * 100	1.64	1.10	0.98	1.05
Financial Leverage Ratio (%) (Average total Assets/Average total Owner's Equity) * 100	1.64	1.10	0.98	1.05
Liabilities by Total Assets (%) (Liabilities/Total Assets) * 100	1.64	1.10	0.98	1.05
Liabilities by Owner's Equity (%) (Liabilities /Owner's Equity) * 100	1.64	1.10	0.98	1.05



Return on Net Sales	Industry Average	01 Jan 2024 - 30 Jun 2024	2023	2022
Gross Profit Margin (%) (Gross Profit/Net Sales) * 100	1.64	1.10	0.98	1.05
Operating Income Margin (%) {(Gross Profit - Operating Expenses)/Net Sales} * 100	1.64	1.10	0.98	1.05
EBITDA Margin (%) (EBITDA/Net Sales) * 100	1.64	1.10	0.98	1.05
EBIT Margin (%) (EBIT/Net Sales) * 100	1.64	1.10	0.98	1.05
EBT Margin (%) (EBT/Net Sales) * 100	1.64	1.10	0.98	1.05
Net Income Margin (%) (Net Income/Net Sales) * 100	1.64	1.10	0.98	1.05

Return on Investment	Industry Average	01 Jan 2024 - 30 Jun 2024	2023	2022
Operating ROA (%) (Operating Income/Average total Assets) * 100	1.64	1.10	0.98	1.05
ROA (%) (Net Income/Average total Assets) * 100	1.64	1.10	0.98	1.05
ROIC (Return on invested capital) (%) (Operating Income - Income tax)/Invested Capital) * 100	1.64	1.10	0.98	1.05
ROE (%) (Net Income/Average total Equity) * 100	1.64	1.10	0.98	1.05
Performance Ratios	Industry Average	01 Jan 2024 - 30 Jun 2024	2023	2022
Cash flow to Sales (CFO/Net Sales)	1.64	1.10	0.98	1.05
Cash return on Assets (CFO/Average total Assets)	1.64	1.10	0.98	1.05
Cash return on Equity (CFO/Avg Owners' Equity)	1.64	1.10	0.98	1.05
Cash to Income (CFO/Operating Income)	1.64	1.10	0.98	1.05
Growth Rate Ratios		01 Jan 2024 - 30 Jun 2024	2023	2022
Total Assets Growth Rate (%)		8.30	16.71	-3.81
Owner's Equity Growth Rate (%)		9.37	18.05	18.39
Net Sale Growth Rate (%)		-	19.56	23.42
Gross Profit Growth Rate (%)		-	18.36	25.93
Operating Income Growth Rate (%)		-	19.56	23.42
EBITDA Growth Rate (%)		-	18.36	25.93
EBIT Growth Rate (%)		-	19.56	23.42
EBT Growth Rate (%)		-	18.36	25.93
Net Income Growth Rate (%)		-	18.36	25.93



07 / APPENDICES

❖ Company Scale

Company Scale is ranked by industry's range of Tangible Net Worth and Sales.



Tangible Net Worth	
Company Rank	Industry Range (USD)
TNW10	12,556,086 ~ Larger
TNW9	5,216,894 ~ 12,556,086
TNW8	2,734,851 ~ 5,216,894
TNW7	1,565,449 ~ 2,734,851
TNW6	938,830 ~ 1,565,449
TNW5	577,145 ~ 938,830
TNW4	341,483 ~ 577,145
TNW3	189,619 ~ 341,483
TNW2	78,683 ~ 189,619
TNW1	41 ~ 78,683
N-TNW	Negative Tangible Net Worth

Sales	
Company Rank	Industry Range (USD)
S10	35,434,290 ~ Larger
S9	16,451,766 ~ 35,434,290
S8	9,288,649 ~ 16,451,766
S7	5,626,885 ~ 9,288,649
S6	3,566,862 ~ 5,626,885
S5	2,153,807 ~ 3,566,862
S4	1,290,095 ~ 2,153,807
S3	677,819 ~ 1,290,095
S2	264,834 ~ 677,819
S1	41 ~ 264,834
NSR	No Sales Recorded

❖ Financial Statements

Hereinafter" is complete copy of the latest 3-5 years of FS, including: BLs, P&L, CF and explanatory notes. This section is intended for professionals conducting direct calculations based on the original reports

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